



Job Title: Product Manager

Location: Meerut

Job Type: Full Time

Sai Computers Limited (SCL) is a leading consulting firm specializing in the power sector, providing innovative solutions and strategic insights to clients across different utilities in India. At SCL, with a steadfast commitment to innovation and excellence and a commitment to leverage data-driven approaches we differentiate ourselves through our relentless pursuit of excellence and our unwavering dedication to our clients' success. With more than 40 years of experience, offices in 100+ cities, our 2500+ team members of industry experts, data scientists, and engineers and field executives work tirelessly to develop and deploy innovative solutions to empower energy companies, utilities, and policymakers to navigate the complexities of the modern energy landscape with confidence and clarity.

SCL Focus areas are:

- Input Based Distribution Franchisee
- Advanced Analytics
- Digital Products
- Operations

Role Description:

We are seeking a highly motivated and strategic **Product Manager** to lead the development and enhancement of our products. You will work closely with cross-functional teams including engineering, design, marketing, sales, and customer success to drive product initiatives from conception to launch. The ideal candidate is customer-obsessed, data-driven, and passionate about creating innovative solutions that deliver measurable business impact.

Selected candidate's day-to-day responsibilities include:

- Define and drive the product roadmap aligned with business goals and customer needs.
- Translate product strategy into detailed requirements and prototypes.
- Lead cross-functional teams through the full product lifecycle — discovery, definition, development, launch, and iteration.
- Conduct customer research, market analysis, and competitive benchmarking to identify opportunities.
- Prioritize features based on business value, user needs, and technical feasibility.
- Collaborate with engineering teams to ensure timely and high-quality delivery.
- Analyze product performance metrics and gather feedback to continuously improve the product.
- Act as the voice of the customer within the organization.
- Partner with marketing and sales teams to develop go-to-market strategies and support product launches.
- Manage stakeholder expectations and communicate product updates effectively.

Requirements:

- Minimum 3 Years of professional experience as a Product Manager or similar role.
- Proven track record of successfully managing all stages of the product lifecycle.
- Strong understanding of Agile/Scrum development methodologies.
- Excellent communication, organizational, and leadership skills.
- Strong problem-solving skills and willingness to think outside the box.
- Ability to work effectively with cross-functional teams in a matrixed environment.
- Data-driven mindset with proficiency in product analytics and KPIs.
- Ability to handle multiple priorities and thrive in a fast-paced environment.
- Familiarity with product management tools like JIRA, Confluence, or similar.

Note: Interested candidates can mail their CV to sunil.sharma@thesaicomputers.com with the subject as <Role Name | Candidate Name>